



February 24, 2022

Re: Standard Freight Rates

Dear Trade Partners,

**Gary Rock**

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Transportation Operations

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The LCBO has completed a review of our standard freight rates. These rates are applied to products sold through the VINTAGES and Specialty Services channels and will be applicable to all orders received on or after March 14, 2022.

Please remember that suppliers can take advantage of the FCA rate\* which gives them the option of delivering directly to a LCBO Consolidation warehouse. This will reduce the standard freight rate and eliminate the minimum case quantity requirement associated with Ex-Cellar\*\*

\*FCA is the term used when product is delivered by the supplier at their expense to the forwarder's warehouse for consolidation and shipment.

\*\*Ex-Cellar denotes product that is picked up at the supplier location with freight costs paid by the LCBO. The minimum Ex-Cellar case quantities are shown on the attached standard rate sheet. Please note that Ex-Cellar terms may have additional costs applied if the minimum case quantities are not met. Ex-Cellar rates are offered in those countries with a significant number of orders per year. However, if there is a specific request, we will attempt to establish a rate and advise on the cost per case.

Please contact me with any questions or inquiries.

Yours truly,

Gary Rock

c.c. Nick Nanos,  
Chief Supply Chain Officer, Senior Vice President – Supply Chain & Wholesale  
Geoff Allaire,  
Vice President Distribution and Logistics

**STANDARD FREIGHT RATES**

March 14, 2022

Port Code		Country	Region	Consolidation Warehouse Location	FCA \$/case	Minimum Order Qty	EXCellar \$/case
EXC	FCA						
3173	881	Argentina	Mendoza	Perdriel-Lujan de Cuyo-Boceani	\$ 10.17	26	\$ 12.49
3379	202	Australia	Sydney	Port Botany NSW-Associated Cus	\$ 12.32	n/a	No quote
3572	203	Australia	Melbourne	West Melbourne-ACFS Coode Rd	\$ 10.47	n/a	No quote
3305	204	Australia	Adelaide	Gillman SA-AWH Pty Ltd	\$ 10.71	24	\$ 17.20
3089	116	Austria	Vienna	Mainz-Hechtsheim	\$ 9.14	42	\$ 17.80
3251	137	Belgium	Antwerp	Moerdijk NL-LIS	\$ 6.96	20	\$ 12.41
3366	208	Chile	San Antonio	Barancas, San Antonio-SAAM	\$ 9.52	24	\$ 11.51
3008	215	France	Burgundy	Chatenoy le Royal-Transports B	\$ 7.76	15	\$ 13.32
3063	260	France	Bordeaux	Bruges-Transeurope Logistique	\$ 8.02	16	\$ 12.78
3020	261	France	Marseille	Brignoles-Provence Distributio	\$ 7.99	15	\$ 12.52
3193	116	Germany	Rhineland	Mainz-Hechtsheim	\$ 9.14	14	\$ 15.80
3509	817	Greece	Athens	Aspropyrgos-Unifreight Interna	\$ 8.29	n/a	No quote
3275	116	Hungary	Budapest	Mainz-Hechtsheim	\$ 9.14	n/a	No quote
3136	139	Ireland	Dublin	Dublin-PRL Freight Warehouse	\$ 8.93	n/a	No quote
3052	210	Italy	Verona	Mazzantica di Oppeano-Giorgio	\$ 7.72	15	\$ 11.54
3303	299	Italy	Livorno	Guasticce-Giorgio Gori Srl	\$ 6.55	15	\$ 11.54
3686	121	Japan	Tokyo	Tokyo-Suzuyo & CO	\$ 27.84	n/a	No quote
3110	222	New Zealand	Auckland	Mangere, Auckland	\$ 10.71	24	\$ 12.22
3381	262	New Zealand	Blenheim	Port Nelson-Quayconnect	\$ 11.78	24	\$ 13.49
3519	246	Portugal	Lisbon	Sta Iria Azoia-Abreu Carga	\$ 6.42	26	\$ 10.39
3182	247	Portugal	Oporto	Moreira da Maia-Abreu Carga	\$ 6.46	27	\$ 10.88
3573	827	South Africa	Cape Town	Cape Town-Freight Max	\$ 8.16	62	\$ 8.78
3304	128	Spain	Barcelona	El Prat de Llobregat-Amara S.A	\$ 6.21	24	\$ 9.42
3403	133	Spain	Bilbao	Santurtzi (Bizkaia)-Progeco S.	\$ 7.60	24	\$ 11.68
3169	198	Spain	Valencia	Paterna-Syrtrans Logistica, S.	\$ 7.77	24	\$ 11.53
3143	225	United Kingdom	Glasgow	Glasgow-John G Russells	\$ 4.47	36	\$ 9.05
5031	330	USA	Napa	American Canyon, CA	\$ 9.01	17	\$ 11.25

## Notes:

- 1) No quotes are provided for areas in which the LCBO has less than 10 orders in a calendar year.
- 2) For areas that have established Excellar quotes the suggested order quantity must be ordered. Any orders placed for less than the suggested order quantity will result in a higher freight cost.
- 3) The LCBO cannot guarantee that each country/consolidation facility will at any given time have sufficient order quantities to allow for a consolidation from that country/consolidation facility. Insufficient volumes or case quantities from a consolidation facility may result in additional freight costs being applicable.
- 4) Suggested order is simply a recovery of the minimum Excellar charge at a specific consolidation location i.e., when the average order size goes down, the suggested order quantity goes up to recover the minimum charge assuming no change in the underlying rates.
- 5) Standard Freight Rates will be applied to Vintages Non-Essential and Specialty Services orders that are less than 500 cases. Orders 500 cases or greater will be assigned the actual freight cost.